

FOR SALE



2004 Right Hand Turbo 505

Refurbished and Certified by Viking 2023, 5 infeed conveyors with lifts, \$20,000 of parts...\$100,000 o.b.o

2003 Left Hand Turbo 505

Refurbished and Certified by Viking 2023, 5 infeed conveyors with lifts. \$20,000 of parts...\$100,000 o.b.o

Pallet Chief IV

100 hours, 5 stringer...\$85,000

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Summary

Spot On Services is a full-service, best in class, national pallet company delivering innovative pallet solutions to customers. We specialize in supplying high-quality recycled pallets, new custom pallets, and comprehensive pallet services.

We are seeking a proven, ambitious, energetic and self-motivated Business Development Representative to join our Houston, TX team. In this position, you will be responsible for identifying, engaging and selling new customer business in the dynamic Houston area market as well as managing and developing existing accounts and relationships.

Qualifications

- 3 plus years in successful door to door pallet sales.
- Excellent communication skills for negotiating with and persuading potential customers.
- Strong interpersonal skills to build rapport and strong relationships with clients.
- Persuasion skills to convince potential customers to purchase pallets and addon services.
- Self-motivation and resilience to overcome rejections and continue pursuing sales goals.
- Time management skills to effectively schedule and prioritize meetings with potential and current clients, follow-ups, and administrative tasks.
- Problem-solving skills to resolve customers' issues, identify new opportunities, and develop effective sales strategies.
- Fluent in Spanish is a plus but not required.

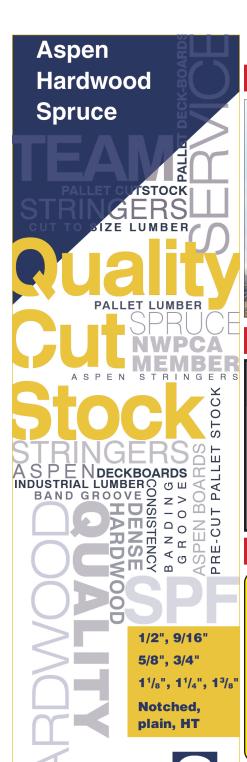
This position offers a salary and commission. Relocation assistance is available for Business Development Representatives with industry experience. If you meet the qualifications and want to join a dynamic, growing team in Houston, please send your resume to Toddpardue@spot-onservices.com.

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